

## Professional Profile

Matthew J. Eddy



## Career Summary

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Matthew Eddy joined interPres Commercial Realty as an Associate in 2008. Mr. Eddy specializes in selling and leasing of industrial and investment properties for private investors as well as corporations within the greater Southern California Market. Specifically, Mr. Eddy focuses on building long-term relationships with his clients. He provides advisory services in the leasing, acquisition, and disposition of client's business real estate, in order to increase their net value and insure overall improved operational efficiencies.

## Experience

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### **interPres Commercial Realty** *Senior Vice President/Principal*

**2008 - Current**

Mr. Eddy specializes in the business development and client services of owners and tenants of industrial and investment properties, which has led to interPres being one of the premiere Industrial Brokerage teams in Southern California. Mr. Eddy utilizes his expertise to help establish new client relationships by evaluating market conditions, and researching economic forecasts and trends to maximize clients' profits while reducing their overhead. Furthermore, through Mr. Eddy's relationships he is able to improve the overall net operating income and insure honesty and protection for all of his clients.

### **NorthWestern Mutual Financial Network** *Associate*

**2005 - 2007**

Mr. Eddy was hired into the highly renowned internship program at Northwestern Mutual. While working at Northwestern Mutual during college, Mr. Eddy learned business development from seasoned professionals in the insurance industry and worked closely with business owners and individuals in order to organize personal assets in their financial structure. In turn restructuring their business finances to increase their bottom line and insure estate preservation for their families. Mr. Eddy also attained a Life and Health Insurance License from the State of California while in the internship program.

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### Education

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- Bachelors of Science in Marketing -- Sacramento State University
- Real Estate License
- Life and Health Insurance License
- CCIM

### Professional Affiliations

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- American Industrial Real Estate Association (AIR) Member
- Certified Commercial Investment Manager (CCIM)
- National Association of Realtors (NAR)

### Personal

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Matt was born and raised in Visalia, CA, and enjoys being outdoors and is a sports fanatic. Matt currently lives in Downtown, Los Angeles.