

Professional Profile

Adam J. Meyer



Career Summary

Adam Meyer has quickly established himself as an essential component of interPres Team and leads the business development activities for the Greater Los Angeles area. The team specializes in Investment/Acquisitions, Industrial Property Transactional Services, Capital and Debt Placement, Property Management, and Corporate Supply Chain Advisory. Adam is primarily focused on building lasting relationships and delivering valuable services to the firm's corporate clients. Mr. Meyer's Client First approach, along with his disciplined work ethic and previous medical device sales experience has proven to be a valuable asset to the firm's clientele. Adam is using his passion for delivering creative deal making to assist corporations and investors in maximizing the operational and financial performance of their industrial real estate. Mr. Meyer advisory service is targeted towards medium to large corporations as well as private investors.

Prior to joining interPres, Mr. Meyer was the Los Angeles Regional Territory Representative for Timm Medical Technologies, based in Eden Prairie, MN. During his tenure, he was responsible for bringing his territory from a 75% to a 100% performance level.

Experience

interPres Commercial Realty

Senior Associate

2012 - Current

Mr. Meyer specializes in the business development and client services of owners and tenants of industrial and investment properties. Mr. Meyer utilizes his expertise to help establish new client relationships by evaluating market conditions, and researching economic forecasts and trends to maximize clients' profits while reducing their overhead.

Timm Medical Technologies, Eden Prairie MN

Associate Territory Representative

2010 - 2011

- Sell medical devices and pharmaceutical drugs in the greater Los Angeles area
- Responsible for bringing a territory performing at 75% to 100% in the first month
- Interact on a daily basis with doctors and patients to promote sales
- Manage existing clientele while prospecting new clients
- Organize and maintain daily sales orders and paperwork

Professional Profile

Adam J. Meyer

Advisors Mortgage, Bloomington, MN **Lock Desk Manager**

2009 - 2010

- Developed, implemented, and managed company lock/price desk
- Maintain client relations with company investors
- Ran wire transfer process for loan closings
- Coordinated government documentation requests and submissions
- Assigned and oversaw appraisal requests
- Administered post-closing loan process

Education

2009 Graduate

- Bachelor's degree in economics with a finance emphasis from St. Olaf College
- Team member 2007 General Mills Case Challenge
 - o Applied and was accepted through college professors' selection
 - o Developed marketing approach to improve sales of General Mills Mexican food products
 - o Presented idea to General Mills management
- Team member 2006 Target Case Challenge
 - o Analyzed data to provide sales approach for personal media products
 - o Used time management and task delegation skills in group setting
- St. Olaf Swim Team
 - o NCAA All-American Swimmer 2007, 2008, 2009
 - o St. Olaf College Swim Team Captain 2008-2009
 - o Swimming individual and relay team record holder

Technical Knowledge

- Microsoft Word, Excel, Outlook, and PowerPoint
- Sollen, Encompass, and TheWorkNumber (Mortgage related software)